

Copy It must be clear to consumers that they have to apply for a Latitude credit card to access Interest Free payment plans.

Headlines are flexible. You can use your own, or tweak the options we've provided as per the matrix, however your Program Leader will need to review and approve prior to publication.

It needs to be clear in all copy that the customer needs a participating Latitude credit card to access Interest Free payment plans. The dominant message is that you need to have a participating credit card with Latitude to access Interest Free. The dominant message also needs to call out that fees apply, so you also need to call out that "T&Cs, fees & charges apply" with similar font size to the subheadline.

You must always include the headline and subheadline as per the matrix. The subheadline needs to be approximately 50% of the size of the headline for prominence.

An end date is not required if the promotional term being offered is an every day offer and will not expire.

You must always reference credit card, not just card. Same applies to using the term Interest Free payment plan - OR -Interest Free plan, and not just "Interest Free".

You need to specify if an offer is only available either in-store or online. If it is available for both, then no need to callout as the offer will be fulfilled.

You can only refer to "Latitude" if you have the Latitude logo symbol in your communication. If the Latitude logo symbol is not used then you must always refer to "Latitude Financial Services". The Latitude logo symbol also needs to be prominent so clearly visible.

If you have something that is not covered in these guidelines, you must speak to your Latitude Program Leader. Ensure you obtain final approval from Latitude before going live with your advertisement.



Website Online copy that leads to Latitude's application pages.

To ensure that consumers understand that they are applying for a Latitude Gem Visa credit card, you must either-

1) Display the card image of the Latitude Gem Visa credit card near the APPLY button,

OR

2) Under the APPLY button add "For a Latitude Gem Visa credit credit card". This will be displayed as follows:-

### APPLY

For a Latitude Gem Visa credit card.

Note - both card art and wording 'credit card' should be used in the first instance on the communication e.g. Latitude Gem Visa credit card. Thereafter the word 'credit card' can be removed e.g. Latitude Gem Visa.



Online digital media Small format e.g. MREC

Best practice is to always stipulate the legal entity - (Credit provided by Latitude Finance Australia ABN 42 008 583 588 Australian Credit Licence number 392145.)

Therefore, if space and/or multiple frames permit this, then it is recommended.



Signage POS materials like poster or window display.

For any point of sale or signage, subheadlines need to be approximately 50% of the size of the headlines to ensure prominence.

You must always state the legal entity on any signage - (Credit provided by Latitude Finance Australia ABN 42 008 583 588 Australian Credit Licence number 392145.)

applicable.

Please note that this document is a guideline for Latitude Retail Partners only, providing a starting template for your Latitude Interest Free payment plan advertising. All advertising must be reviewed and approved by your Program Leader before it goes live in market.

Latitude Gem Visa (Australia) - Retail Partner Advertising Guidelines

# or skyscraper.









## Choose a plan

### MINIMUM MONTHLY PAYMENT PLAN

### INTEREST FREE (no term)

This promotion doesn't advertise a term. It's simply a way to tell your customers that Interest Free is available at your store.

Pay minimum monthly payments, but customers can chip in extra when they can. This plan requires customers to make a minimum payment each month, but they have the flexibility to make extra payments at any time. Plans start from 6 months.

GENERIC INTEREST FREE MESSAGING Copy that does not state an interest free term, and has no end date e.g 'Interest free plans available' or talks to a range of terms e.g 'Interest free plans from 6 to 60 months available'. Can be used for minimum monthly or equal monthly payment plans, OR both.

## MINIMUM MONTHLY PAYMENT PLAN

### **INTEREST FREE (with one term)**

Pay minimum monthly payments, but customers can chip in extra when they can. This plan requires customers to make a minimum payment each month, but they have the flexibility to make extra payments at any time. Plans start from 6 months. Interest Free payment plan\* .

Choose a headline

The way to pay with Interest Free\*.

Pay it on a plan with Interest Free\*.

Buy today with more time to pay\*.

Make it yours today with an Interest Free payment plan<sup>\*</sup>. Minimum spend applies. Monthly payments required. T&Cs, fees & charges apply. Offer ends xx/xx/xx. Available from Latitude on participating credit cards. (OR, Available on participating Latitude credit cards).

Apply the subheadline

(Note - if there is no end date to this promotional offer then you do not need to state an end date).

Exclusions: If exclusions apply, use: T&Cs, fees & charges apply. Exclusions apply. If unsure if exclusions apply, use: T&Cs, fees & charges apply. Exclusions may apply.

## CHOOSE THE RELEVANT ADVERTISING DISCLAIMER FROM THE FOLLOWING OPTIONS BELOW:

## **ONLINE LARGE**

(e.g. eDM or webpage)

\*Approved customers only. Monthly payments required (e amounts specified in your statement). Paying only the mi monthly payment will not pay out the purchase before th plan. If there is an outstanding balance after the interest f ends, interest will be charged at the Expired Promotional Rate, currently 29.99% (subject to change). Interest may a other credit card transactions or if you do not comply with Conditions of use set out the T&Cs of the Latitude Gem Vi Credit provided by Latitude Finance Australia ABN 42 008 Australian Credit Licence number 392145.

<term> months Interest Free\*.

Interest Free for <term> months\*.

<term> months Interest Free payment plan\*. Minimum spend \$xxx. Monthly payments required. T&Cs, fees & charges apply. Offer ends xx/xx/xx. Available from Latitude on participating credit cards. (OR, Available on participating Latitude credit cards).

(Note - if there is no end date to this promotional offer then you do not need to state an end date).

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MINIMUM MONTHLY PAYMENT PLAN

INTEREST FREE (with multiple terms available and minimum spend differs) 6, 12, 18 and 24 months available.

Pay minimum monthly payments, but customers can chip in extra when they can. This plan requires customers to make a minimum payment each month, but they have the flexibility to make extra payments at any time. Plans start from 6 months. Up to <term> months Interest Free\*.

Interest Free for up to <term> months\*.

Up to <term> months Interest Free payment plans\*. Minimum spend applies. Monthly payments required. T&Cs, fees & charges apply. Offer ends xx/xx/xx. Available from Latitude on participating credit cards. (OR, Available on participating Latitude credit cards).

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\*Approved customers only. Monthly payments required (e specified in your statement). Minimum spend applies to o term(s): minimum spend \$xxx for <term> months, \$xxx fo months and \$xxx for <term> months. Paying only the min monthly payment will not pay out the purchase before th plan. If there is an outstanding balance after the interest f ends, interest will be charged at the Expired Promotional Rate, currently 29.99% (subject to change). Interest may a other credit card transactions or if you do not comply with Conditions of use set out the T&Cs of the Latitude Gem Vi Credit provided by Latitude Finance Australia ABN 42 008 Australian Credit Licence number 392145.

# Latitude Gem Visa (Australia) - Retail Partner Advertising Guidelines

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Choose a plan

## Choose a headline

Apply the subheadline

## **ONLINE LARGE**

(e.g. eDM or webpage)

## EQUAL MONTHLY PAYMENT PLAN Advertising \$ per month

### **INSTALMENT INTEREST FREE WITH TERM GREATER THAN 33 MONTHS**

Keep it simple and pay the same amount each month. This plan shows the customer exactly how much they need to pay each month. Plans vary and are only available during select promotional periods. If promoting \$per week/month, the advertisement must ensure that the consumer is made aware of the total cost of the goods.

Pay it on a Plan for \$xx per month\*.

\$xx per month with <term> months Interest Free\*.

### One promotional plan term with same minimum spend amount.

Total price \$xx.xx (Includes monthly account service fee currently \$9.95^, subject to change) Minimum spend \$xxx. T&Cs, fees & charges apply. Offer ends xx/xx/xx. Available from Latitude on participating credit cards. (OR, Available on participating Latitude credit cards).

^Note: Effective from 22nd May 2024, the monthly account service fee will increase from \$9.95 to \$10.95.

(Note - if there is no end date to this promotional offer then you do not need to state an end date).

Exclusions: If exclusions apply, use: T&Cs, fees & charges apply. Exclusions apply. If unsure if exclusions apply, use: T&Cs, fees & charges apply. Exclusions may apply.

One promotional plan term with same minimum spend amount. \*Approved customers only. Equal monthly payments required (exact

amounts specified in your statement). If there is an outstanding balance after the interest free period ends, interest will be charged at the Expired Promotional Purchase Rate, currently 29.99% (subject to change). Interest may also apply to other credit card transactions or if you do not comply with the T&Cs. Conditions of use set out the T&Cs of the Latitude Gem Visa credit card. Credit provided by Latitude Finance Australia ABN 42 008 583 588 Australian Credit Licence number 392145.

EQUAL MONTHLY PAYMENT PLAN No specific reference to advertising \$ per month

## INSTALMENT INTEREST FREE WITH TERM **GREATER THAN 33 MONTHS**

## ADVERTISING WITH A TERM

Keep it simple and pay the same amount each month. This plan shows the customer exactly how much they need to pay each month. Plans vary and are only available during select promotional periods.

<Term> months Interest Free with equal monthly payments\*.

### One promotional plan term with same minimum spend amount.

Minimum spend \$xxx. Equal monthly payments required. T&Cs, fees & charges apply. Offer ends xx/xx/xx. Available from Latitude on participating credit cards. (OR, Available on participating Latitude credit cards).

(Note - if there is no end date to this promotional offer then you do not need to state an end date).

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# Latitude Gem Visa (Australia) - Retail Partner Advertising Guidelines

## CHOOSE THE RELEVANT ADVERTISING DISCLAIMER FROM THE FOLLOWING OPTIONS BELOW:

(e.g. outdoor banner,

billboard, bus back)

OOH

ONLINE SMALL

media, online banners or social)

\*Approved customers only. Credit provided by Latitude Finance Australia ABN 42 008 583 588. Australian Credit Licence number 392145.

\*Approved customers only. Visit <retailer website> or <see instore> for details. Credit provided by Latitude Finance Australia ABN 42 008 583 588. Australian Credit Licence number 392145.

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(e.g. poster or window

SIGNAGE

display)

\*Approved customers only. Visit <retailer website> OR <see in-store > for details. Credit provided by Latitude Finance Australia ABN 42 008 583 588. Australian Credit Licence

TVC

(can also be online video)

number 392145.

(Note - please ensure that the Latitude logo symbol is displayed on the TVC – if this is not displayed, then the subheadline needs to be amended to "Available from Latitude Financial Services on participating credit cards" - OR -"Available on participating Latitude Financial Services credit cards".)

& charges apply. participating credit cards. Visit <retailer website> or <see in-

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Choose a plan

## Choose a headline

Apply the subheadline

## CHOOSE THE RELEVANT ADVERTISING DISCLAIMER FROM THE FOLLOWING OPTIONS BELOW:

## **ONLINE LARGE**

(e.g. eDM or webpage)

## EQUAL MONTHLY PAYMENT PLAN Advertising \$ per month

## INSTALMENT INTEREST FREE WITH TERM LESS THAN 33 MONTHS (6, 12, 18 & 24 MONTHS)

Keep it simple and pay the same amount each month. This plan shows the customer exactly how much they need to pay each month. Plans vary and are only available during select promotional periods. If promoting \$per week/month, the advertisement must ensure that the consumer is made aware of the total cost of the goods.

## EQUAL MONTHLY PAYMENT PLAN No specific reference to advertising \$ per month

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## **ADVERTISING WITH A TERM**

Keep it simple and pay the same amount each month. This plan shows the customer exactly how much they need to pay each month. Plans vary and are only available during select promotional periods. <term> months Interest Free\*.

<Term> months Interest

Interest Free for <term>

Up to <term> months

Free\*.

months\*

Interest Free\*.

\$XX.XX per month with

## One promotional plan term with same minimum spend amount.

Total price \$xx.xx (Includes monthly account service fee, currently \$9.95^, subject to change). Minimum spend \$xxx. T&Cs, fees & charges apply. Offer ends xx/xx/xx. Available from Latitude on participating credit cards. (OR, Available on participating Latitude credit cards).

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(Note - if there is no end date to this promotional offer then you do not need to state an end date).

Exclusions: If exclusions apply, use: T&Cs, fees & charges apply. Exclusions apply. If unsure if exclusions apply, use: T&Cs, fees & charges apply. Exclusions may apply.

## One promotional plan term with same minimum spend amount.

Minimum spend \$xxx. Equal monthly payments required. T&Cs, fees & charges apply. Offer ends xx/xx/xx. Available from Latitude on participating credit cards. (OR, Available on participating Latitude credit cards).

## Minimum spend amounts differs across promotional plan terms.

Minimum spend applies. Equal monthly payments required. T&Cs, fees & charges apply. Offer ends xx/xx/xx. Available from Latitude on participating credit cards. (OR, Available on participating Latitude credit cards).

(Note - if there is no end date to this promotional offer then you do not need to state an end date).

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## One promotional plan term with same minimum spend

\*Approved customers only. Equal monthly payments requir amounts specified in your statement). If there is an outstar balance after the interest free period ends, interest will be of the Expired Promotional Purchase Rate, currently 29.99% (s change). Interest may also apply to other credit card transa you do not comply with the T&Cs. Conditions of use set out the Latitude Gem Visa credit card.

If you fail to make your minimum monthly payment for two consecutive months, you agree that your equal monthly pay plans (Instalment Interest Free Promotion) with a term of for months will change into a minimum monthly payment pla Free Promotion) for the remaining duration of the initial pla Credit provided by Latitude Finance Australia ABN 42 008 5 Australian Credit Licence number 392145.

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Choose a plan	Choose a headline	Apply the subheadline	<b>ONLINE LARGE</b> (e.g. eDM or webpage)	<b>ONLINE SMALL</b> (e.g paid third party digital media, online banners or social)	<b>OOH</b> (e.g. outdoor banner, billboard, bus back)	<b>SIGNAGE</b> (e.g. poster or window display)	<b>TVC</b> (can also be online video)	<b>RADIO</b> (e.g paid media or live read)
MINIMUM MONTHLY & EQUAL MONTHLY PAYMENT PLANS Advertising with a term Where EQUAL MONTHLY (INSTALMENT INTEREST FREE PROMOTION) TERM IS GREATER THAN 33 MONTHS	<term> months Interest Free*. Interest Free for <term> months*.</term></term>	Minimum spend applies. Monthly payments required. T&Cs, fees & charges apply. Offer ends xx/xx/xx. Available from Latitude on participating credit cards. (OR, Available on participating Latitude credit cards). (Note - if there is no end date to this promotional offer then you do not need to state an end date). Exclusions: If exclusions apply, use: T&Cs, fees & charges apply. Exclusions apply. If unsure if exclusions apply, use: T&Cs, fees & charges apply. Exclusions may apply.	<ul> <li><term> months Interest Free (Minimum monthly)</term></li> <li>*Approved customers only. Monthly payments required (exact amounts specified in your statement). Paying only the minimum monthly payment will not pay out the purchase before the end of the plan.</li> <li><term> months Interest Free (Equal monthly)</term></li> <li>*Approved customers only. Equal monthly payments (Instalment Interest Free Promotion) required (exact amounts specified in your statement).</li> <li>If there is an outstanding balance after the interest free period ends, interest will be charged at the Expired Promotional Purchase Rate, currently 29.99% (subject to change). Interest may also apply to other credit card transactions or if you do not comply with the T&amp;Cs. Conditions of use set out the T&amp;Cs of the Latitude Gem Visa credit card. Credit provided by Latitude Finance Australia ABN 42 008 583 588 Australian Credit Licence number 392145.</li> </ul>	*Approved customers only. Credit provided by Latitude Finance Australia ABN 42 008 583 588. Australian Credit Licence number 392145.	*Approved customers only. Visit <retailer website&gt; or <see in-<br="">store&gt; for details. Credit provided by Latitude Finance Australia ABN 42 008 583 588. Australian Credit Licence number 392145.</see></retailer 	*Approved customers only. Visit <retailer website&gt; or <see in-<br="">store&gt; for details. Credit provided by Latitude Finance Australia ABN 42 008 583 588. Australian Credit Licence number 392145.</see></retailer 	*Approved customers only. Visit <retailer website=""> OR <see in-store=""> for details. Credit provided by Latitude Finance Australia ABN 42 008 583 588. Australian Credit Licence number 392145. (Note - please ensure that the Latitude logo symbol is displayed on the TVC – if this is not displayed, then the subheadline needs to be amended to "Available from Latitude Financial Services on participating credit cards" - OR - "Available on participating Latitude Financial Services credit cards".)</see></retailer>	*Approved customers only. T&Cs, fees & charges apply. Exclusions may apply. Available from Latitude Financial Services on participating credit cards. Visit <retailer website&gt; or <see in-<br="">store&gt; for details.</see></retailer 
<text></text>	<term> months Interest Free*. Interest Free for <term> months*.</term></term>	Minimum spend applies. Monthly payments required. T&Cs, fees & charges apply. Offer ends xx/xx/xx. Available from Latitude on participating credit cards. (OR, Available on participating Latitude credit cards). (Note - if there is no end date to this promotional offer then you do not need to state an end date). Exclusions: If exclusions apply, use: T&Cs, fees & charges apply. Exclusions apply. If unsure if exclusions apply, use: T&Cs, fees & charges apply. Exclusions may apply.	<ul> <li><b>Aterm&gt; months Interest Free (Minimum monthly)</b>     *Approved customers only. Monthly payments required (exact amounts specified in your statement). Paying only the minimum monthly payment will not pay out the purchase before the end of the plan.     </li> <li><b>Aterm&gt; months Interest Free (Equal monthly</b>     *Approved customers only. Equal monthly payments (Instalment Interest Free Promotion) required (exact amounts specified in your statement). If you fail to make your minimum monthly payment for two consecutive months, you agree that your equal monthly payment plans (Instalment Interest Free Promotion) with a term of fewer than 33 months will change into a minimum monthly payment plan (Interest Free Promotion) for the remaining duration of the initial plan term.     </li> <li>If there is an outstanding balance after the interest free period ends, interest will be charged at the Expired Promotional Purchase Rate, currently 29.99% (subject to change). Interest may also apply to other credit card transactions or if you do not comply with the T&amp;Cs. Conditions of use set out the T&amp;Cs of the Latitude Gem Visa credit card. Credit provided by Latitude Finance Australia ABN 42 008 583 588 Australian Credit Licence number 392145. </li> </ul>	*Approved customers only. Credit provided by Latitude Finance Australia ABN 42 008 583 588. Australian Credit Licence number 392145.	*Approved customers only. Visit <retailer website&gt; or <see in-<br="">store&gt; for details. Credit provided by Latitude Finance Australia ABN 42 008 583 588. Australian Credit Licence number 392145.</see></retailer 	*Approved customers only. Visit <retailer website&gt; or <see in-<br="">store&gt; for details. Credit provided by Latitude Finance Australia ABN 42 008 583 588. Australian Credit Licence number 392145.</see></retailer 	*Approved customers only. Visit <retailer website=""> OR <see in-store=""> for details. Credit provided by Latitude Finance Australia ABN 42 008 583 588. Australian Credit Licence number 392145. (Note - please ensure that the Latitude logo symbol is displayed on the TVC – if this is not displayed, then the subheadline needs to be amended to "Available from Latitude Financial Services on participating credit cards" - OR - "Available on participating Latitude Financial Services credit cards".)</see></retailer>	*Approved customers only. T&Cs, fees & charges apply. Exclusions may apply. Available from Latitude Financial Services on participating credit cards. Visit <retailer website&gt; or <see in-<br="">store&gt; for details.</see></retailer 
FLEXIBLE PAYMENT PLANS INTEREST FREE DEFERRED Customers can pay when it suits them. This plan doesn't require customers to make any payments during the promotional period. However, they can make payments at any time. Plans start from 3 months.	<term> months Interest Free*. Interest Free for <term> months*.</term></term>	Minimum spend applies. (OR, Minimum spend \$xxx.) T&Cs, fees & charges apply. Offer ends xx/xx/xx. Available from Latitude on participating credit cards. (OR, Available on participating Latitude credit cards). (Note - if there is no end date to this promotional offer then you do not need to state an end date). Exclusions: If exclusions apply, use: T&Cs, fees & charges apply. Exclusions apply. If unsure if exclusions apply, use: T&Cs, fees & charges apply. Exclusions may apply.	*Approved customers only. If there is an outstanding balance after the interest free period ends, interest will be charged at the Expired Promotional Purchase Rate, currently 29.99% (subject to change). Interest may also apply to other credit card transactions or if you do not comply with the T&Cs. Conditions of use set out the T&Cs of the Latitude Gem Visa credit card. Credit provided by Latitude Finance Australia ABN 42 008 583 588 Australian Credit Licence number 392145.	*Approved customers only. Credit provided by Latitude Finance Australia ABN 42 008 583 588. Australian Credit Licence number 392145.	*Approved customers only. Visit <retailer website&gt; or <see in-<br="">store&gt; for details. Credit provided by Latitude Finance Australia ABN 42 008 583 588. Australian Credit Licence number 392145.</see></retailer 	*Approved customers only. Visit <retailer website&gt; or <see in-<br="">store&gt; for details. Credit provided by Latitude Finance Australia ABN 42 008 583 588. Australian Credit Licence number 392145.</see></retailer 	*Approved customers only. Visit <retailer website=""> OR <see in-store=""> for details. Credit provided by Latitude Finance Australia ABN 42 008 583 588. Australian Credit Licence number 392145. (Note - please ensure that the Latitude logo symbol is displayed on the TVC – if this is not displayed, then the subheadline needs to be amended to "Available from Latitude Financial Services on participating credit cards" - OR - "Available on participating Latitude Financial Services credit cards".)</see></retailer>	*Approved customers only. T&Cs, fees & charges apply. Exclusions may apply. Available from Latitude Financial Services on participating credit cards. Visit <retailer website&gt; or <see in-<br="">store&gt; for details.</see></retailer 

# Latitude Gem Visa (Australia) - Retail Partner Advertising Guidelines

